

Kingspan Group plc Annual General Meeting

20th April 2018



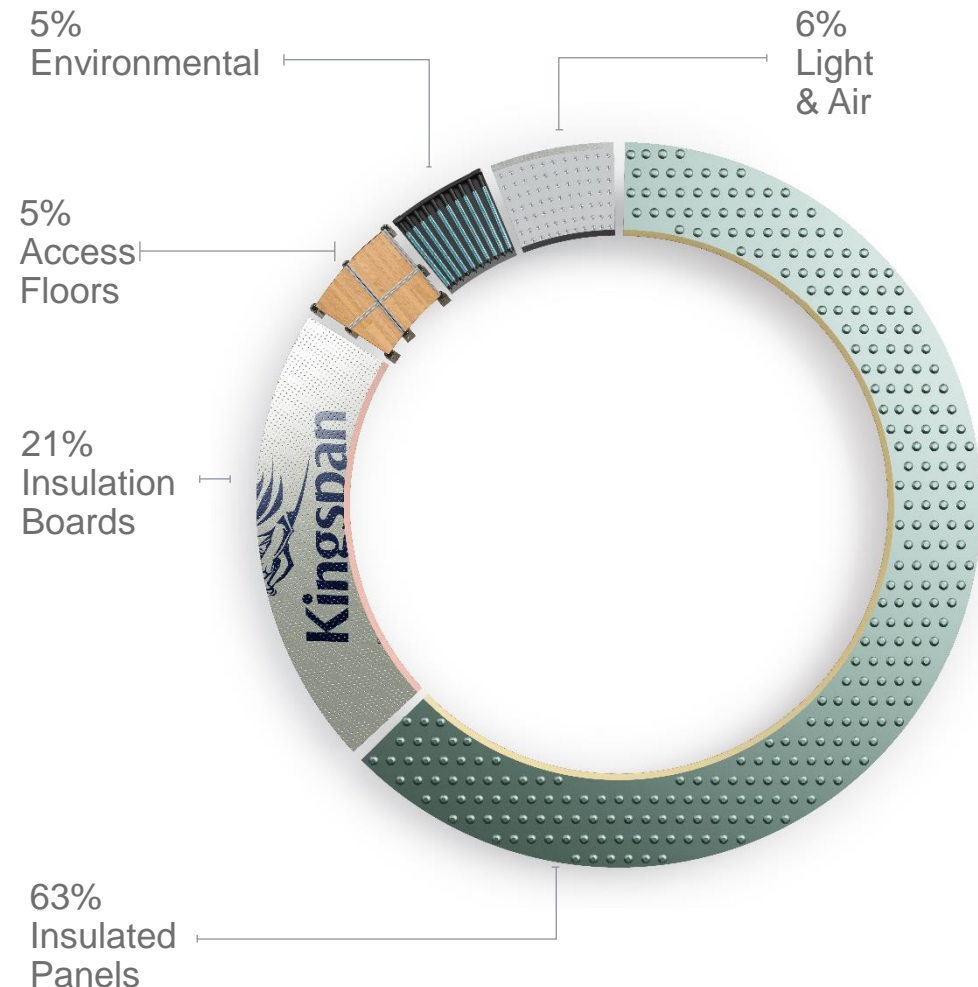
Disclaimer

Forward Looking Statements

This presentation contains certain forward-looking statements including, without limitation, the Group's financial position, business strategy, plans and objectives of management for future operations. Such forward-looking information involves risks and uncertainties, assumptions and other factors that could cause the actual results, performance or achievements of the Group to differ materially from those in the forward-looking statements. The forward-looking statements in this presentation reflect views held only as of the date hereof. Neither Kingspan nor any other person gives any representation, assurance or guarantee that the occurrence of the events expressed or implied in any forward-looking statements in this presentation will actually occur. Kingspan undertakes no duty to and will not necessarily update any such statements in light of new information or future events, except to the extent required by any applicable law or regulation.

The Business

- > A global leader in high performance insulation and building envelopes
- > Market leading positions in UK, Continental Europe, The Americas and Australasia
- > Proprietary technology drives differentiation in product performance



What We Deliver

A diagram showing five interlocking pentagonal shapes arranged in a circle, each representing a different aspect of building envelope solutions. The shapes are colored in shades of green, white, blue, and teal. The background is a close-up of a building's exterior wall with a grid of lines.

Excellence
in Energy

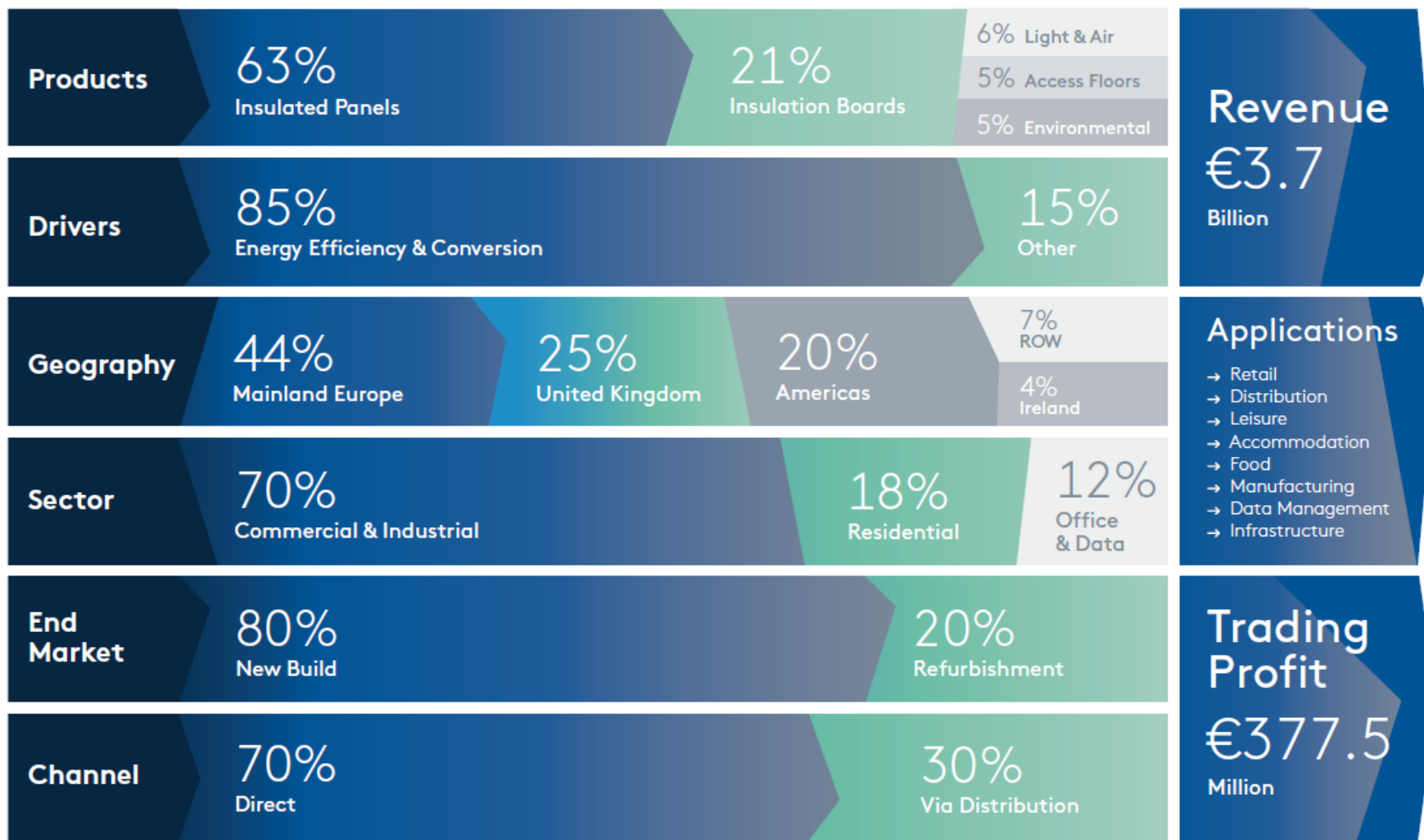
Architectural
Inspiration

Fully Integrated
Envelope Solutions

Building
Science

Comfort
& Savings

2017 In A Nutshell



Brand → Specification → Differentiation

Above are based on internal estimates, and are directional rather than precise. Profit is EBITA.

Our Strategy

- Be the leader in high performance insulation globally – proprietary and differentiating technologies
- Be the world's leading provider of low energy building envelopes
- Greater geographic reach – focus on The Americas, Continental Europe and certain developing markets
- 20% ROI target



Completing the Envelope

Kingspan Solar PV

Embryonic position presently –
Global Scale Opportunity



Kingspan Flatroof Membrane

Embryonic position presently –
Global Scale Opportunity



Kingspan Light & Air
Global Scale Opportunity



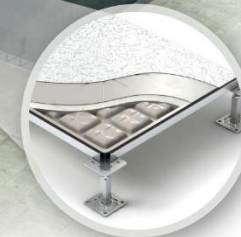
**Kingspan
Industrial Insulation**
Embryonic position presently –
Global Scale Opportunity



Kingspan Insulation Boards
Global Leadership – continue to
drive worldwide reach through
greenfield and consolidation



**Kingspan
Insulated Panels & Façades**
Global Leadership –
continue to drive worldwide
reach through greenfield
and consolidation



Kingspan Access Floors
Global Leadership – continue to
drive worldwide reach through
greenfield and consolidation

Revenue up 8% to €895m

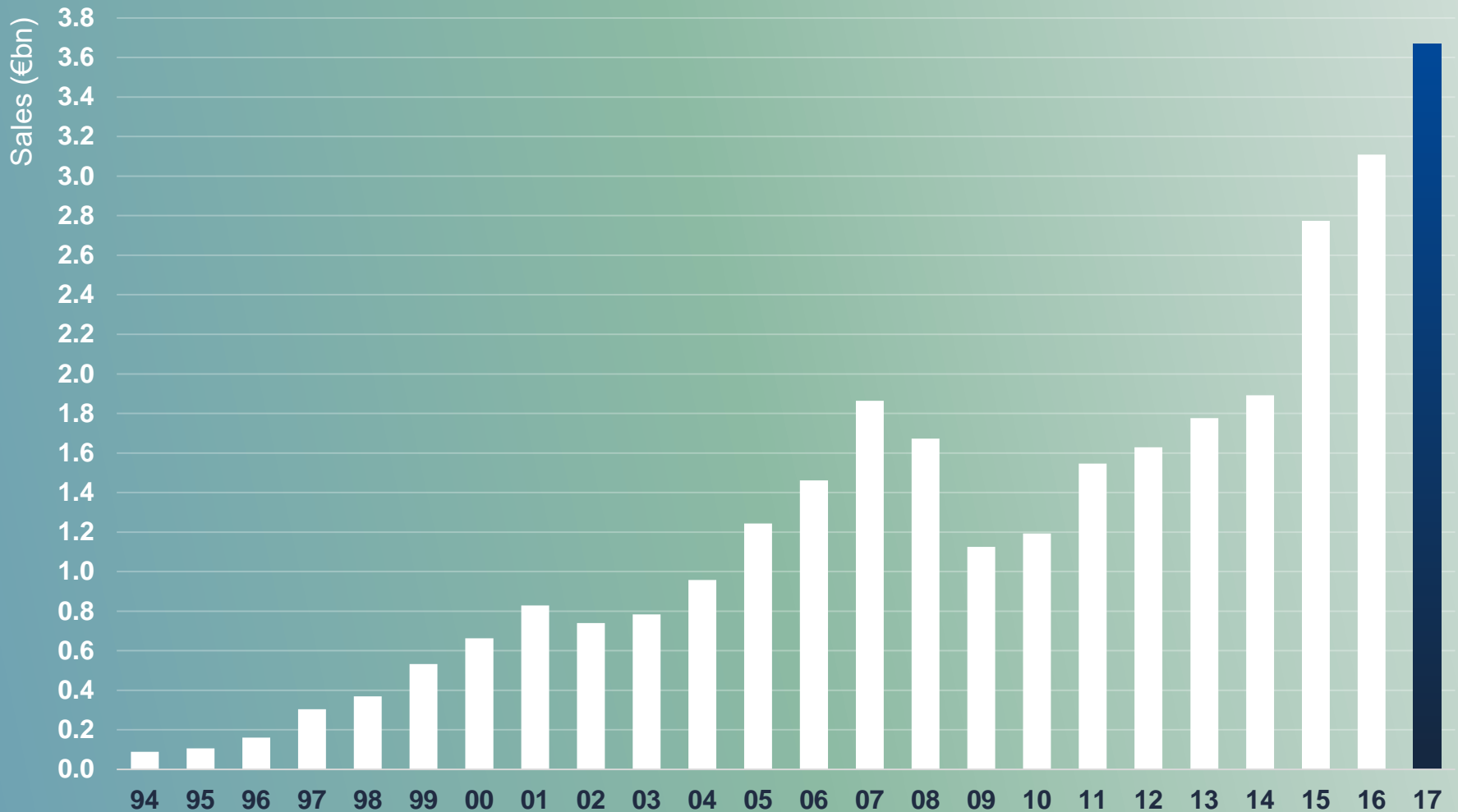
+12% at constant currency

+1% pre-acquisition & at constant currency

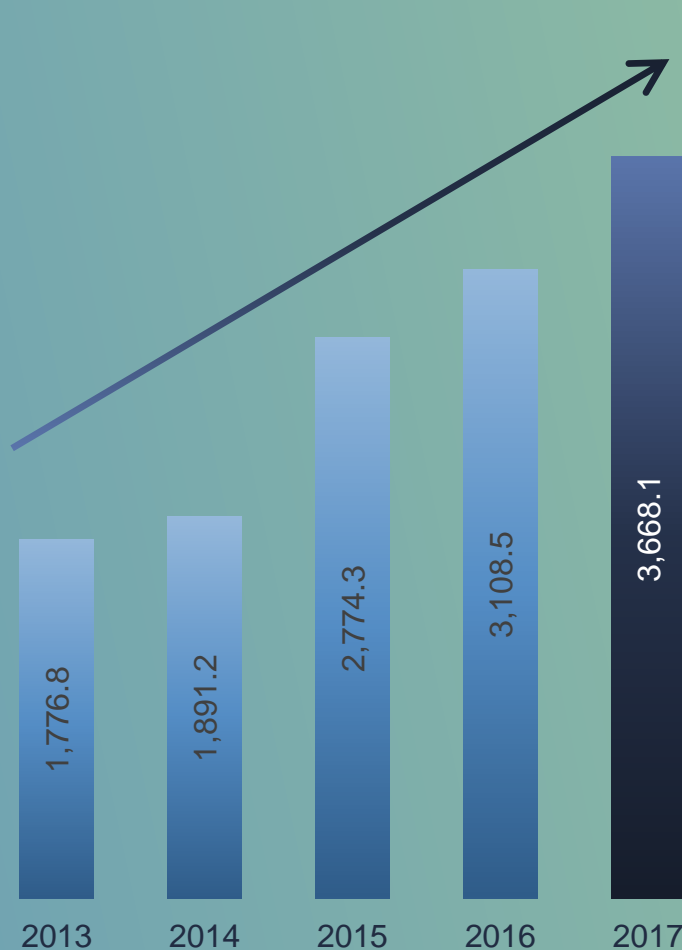
Insulated Panels	+4%
Insulation Boards	+7%
Access Floors	-11%
Environmental	+6%
Light & Air	+56%

Our Evolution - Revenue

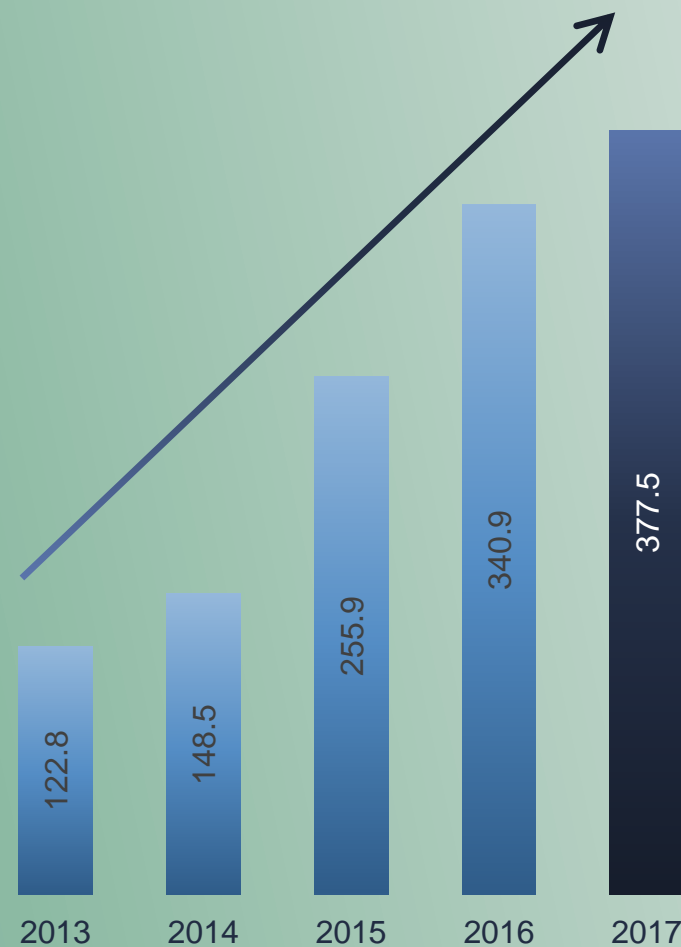
CAGR 17.5%



5 Year Financial Performance

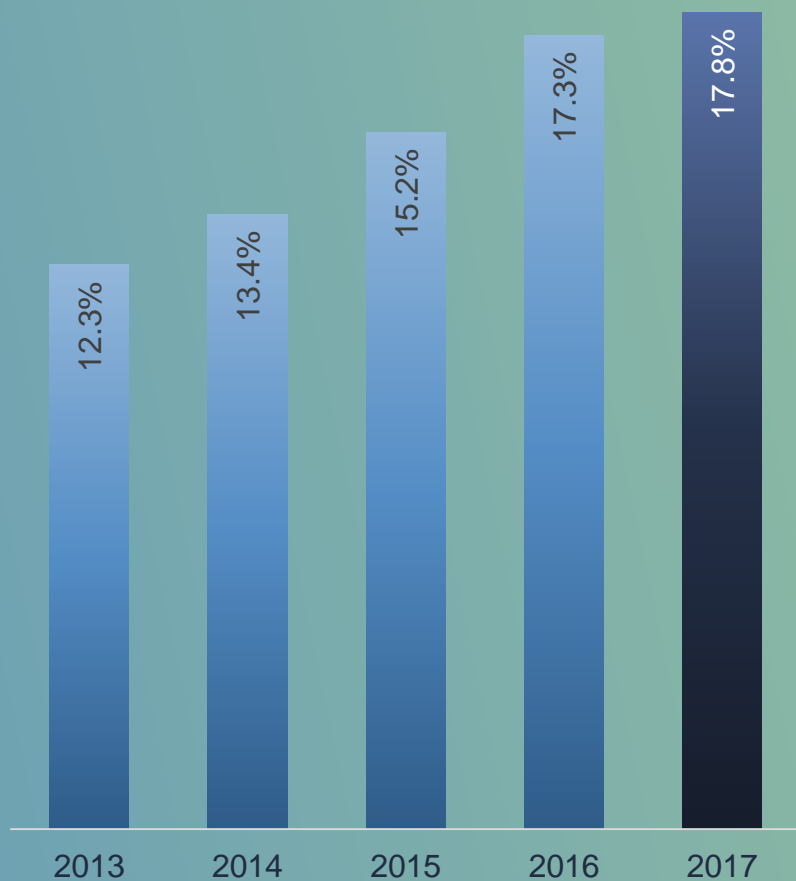


Revenue
(€m) (CAGR 19.9%)



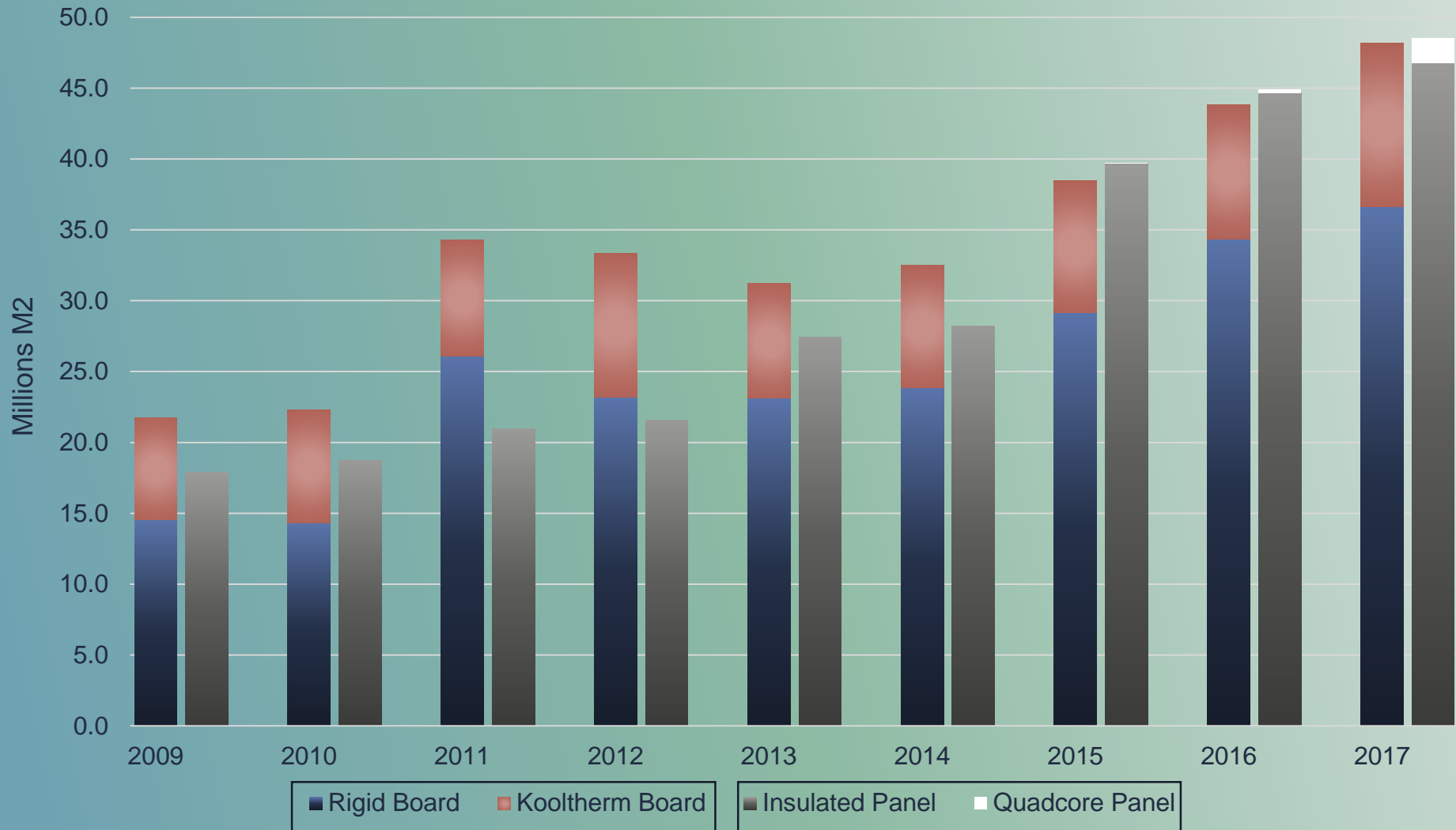
Trading Profit
(€m) (CAGR 32.4%)

Growing ROCE



*The Word, UK
Insulation*

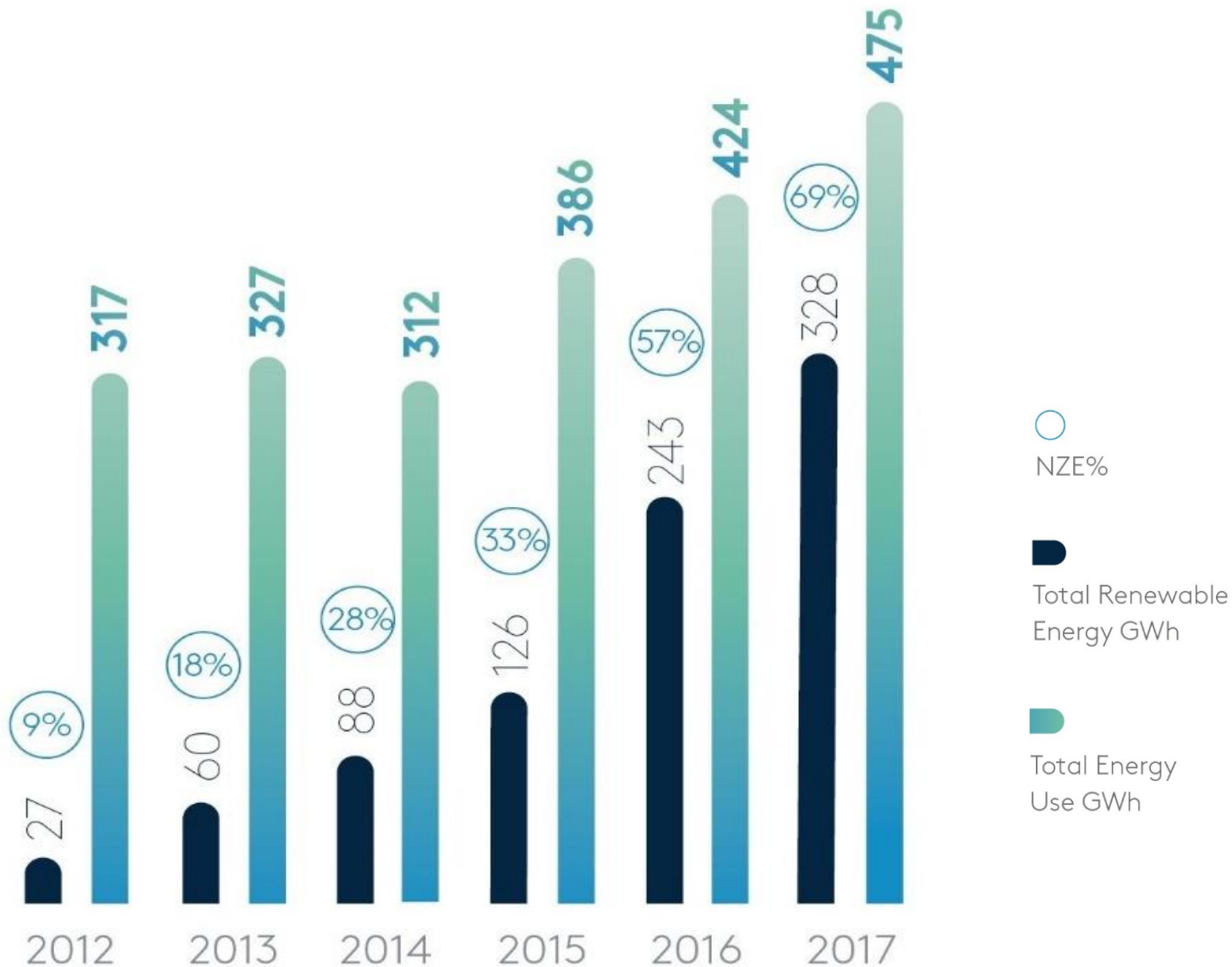
Panel & Board – Sales Volume



Global Organic Expansion



Net Zero Energy



Nike Headquarters, Oregon, USA

Morin Facades



B'Mine Tower, Amsterdam, The Netherlands

Unideck SIPS



Aloft Hotel, Texas, USA

Dri-Design Facades



SNØ Indoor Ski Area, Oslo, Norway

Quadcore



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