

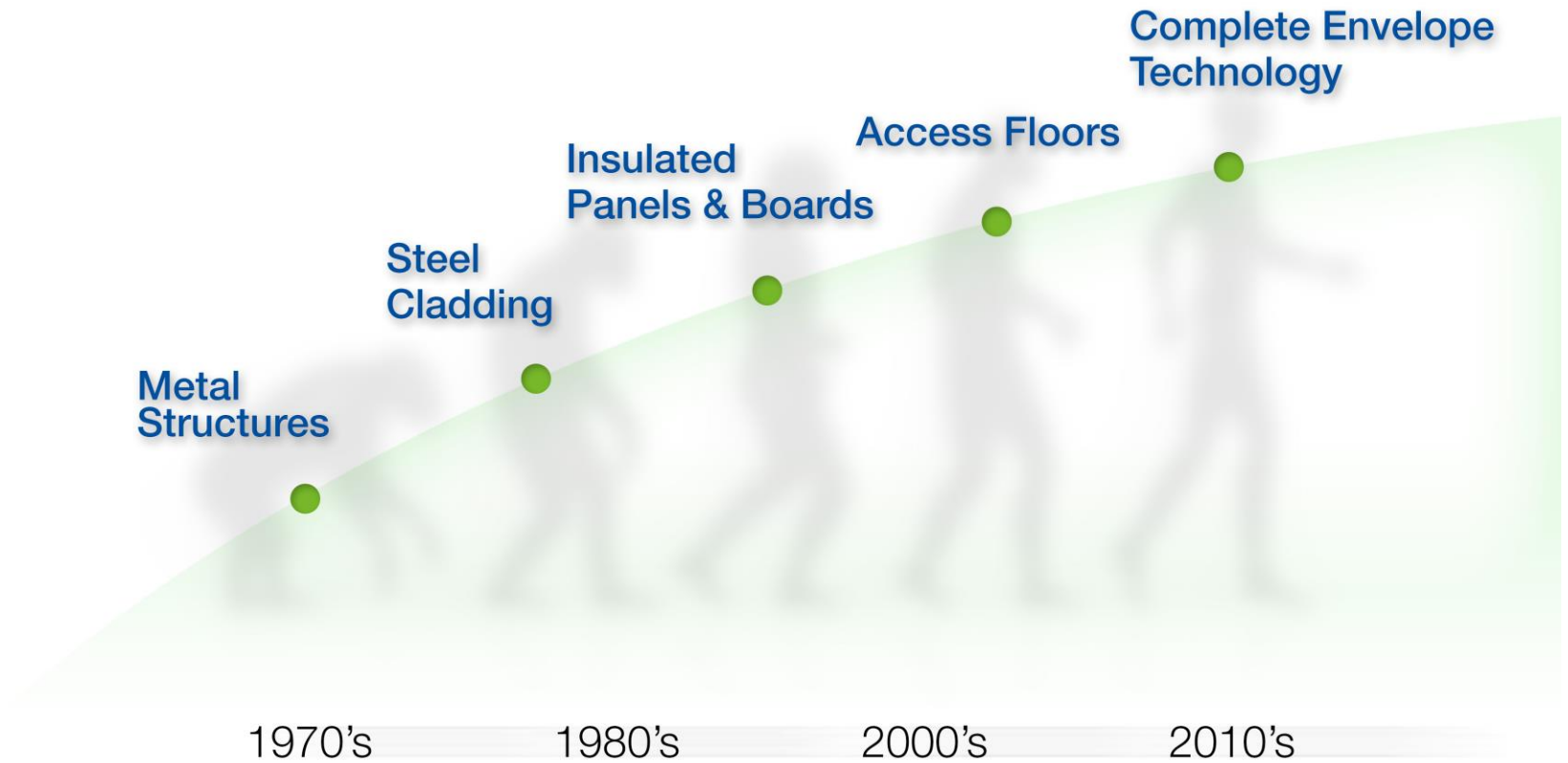
ADVANCED HYBRID
TECHNOLOGY...

IT'S IN
THE CORE.

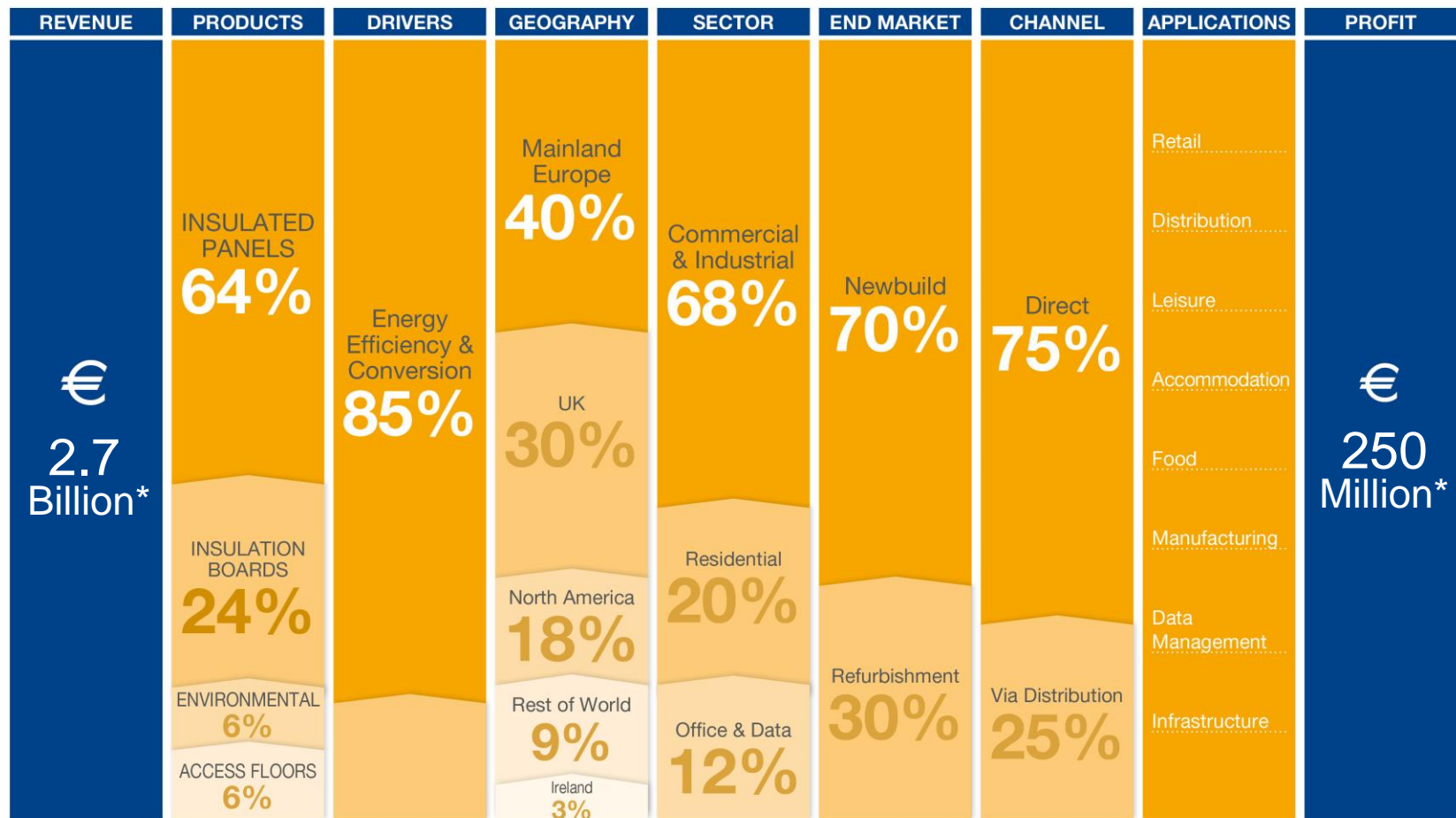
Investor Site Visit
Zwevezele, Belgium
10th November 2015



Our Evolution - Products



2015 In a Nutshell



BRAND > SPECIFICATION > DIFFERENTIATION

Our Strategy



- Lead the field in high performance insulation globally with proprietary and differentiating technologies
- Become the world's leading provider of low energy building solutions – Insulate & Generate
- Achieve greater geographic balance, primarily focusing on The Americas, Mainland Europe and appropriate developing markets

The 3 Pillars

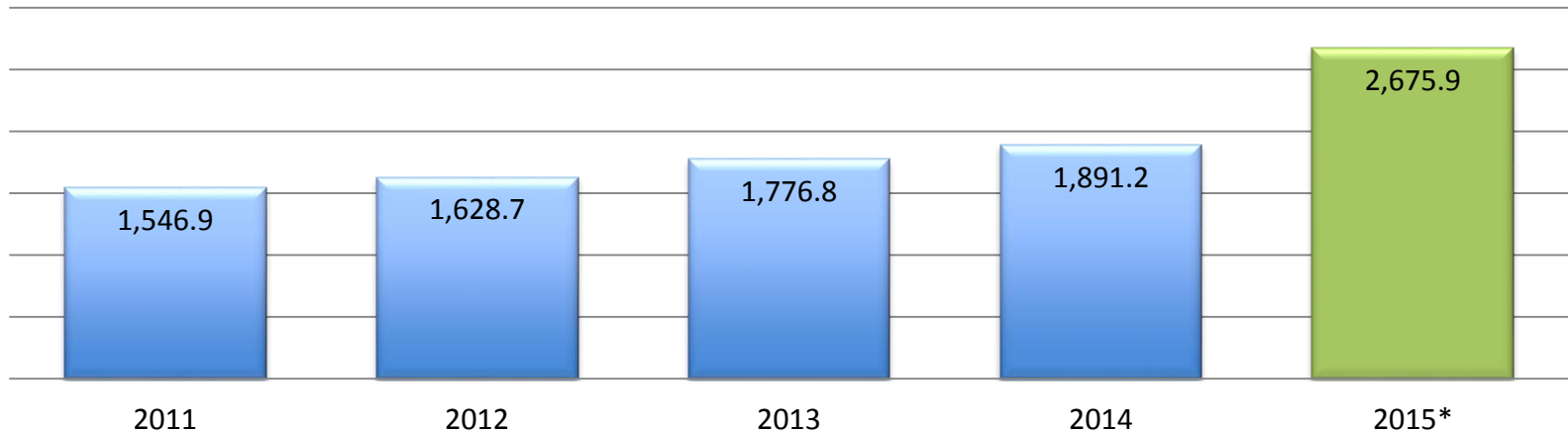
to achieve an average annual return on investment of ca.

15%

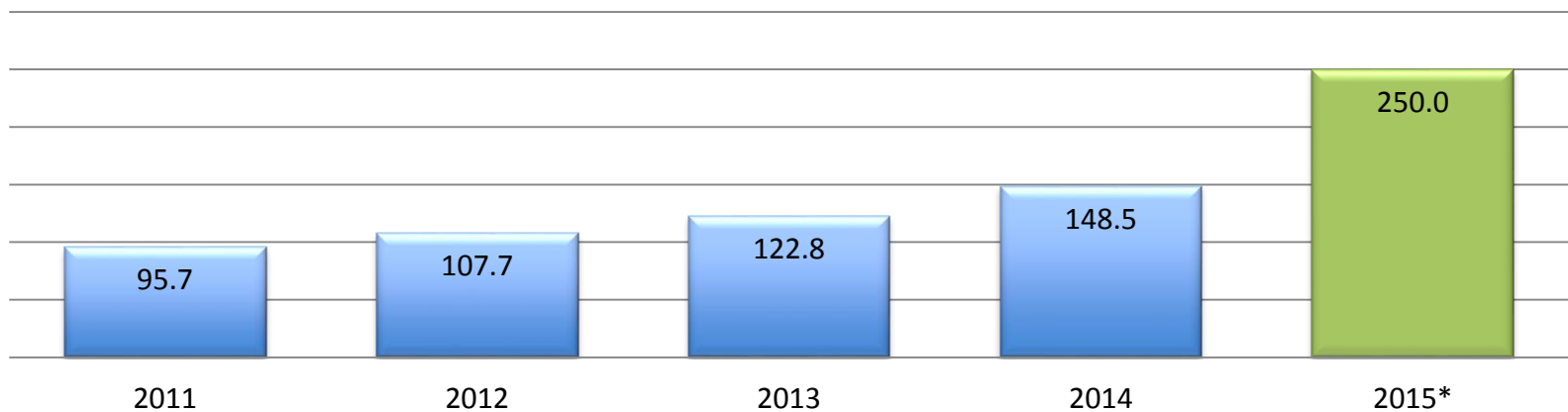


5 Year Financial Performance

Revenue (€'m) (CAGR 13.9%)

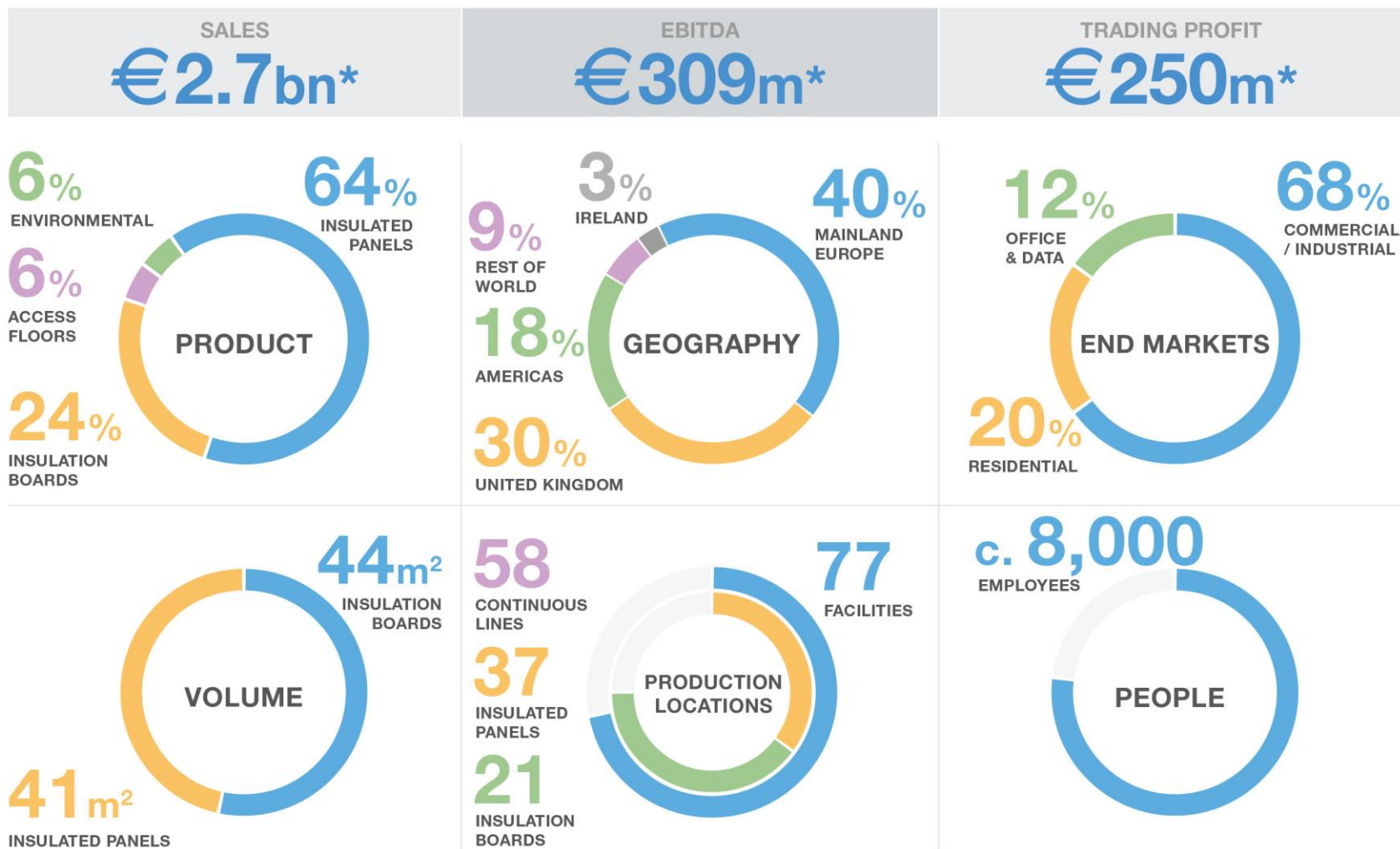


Trading Profit (€'m) (CAGR 27%)



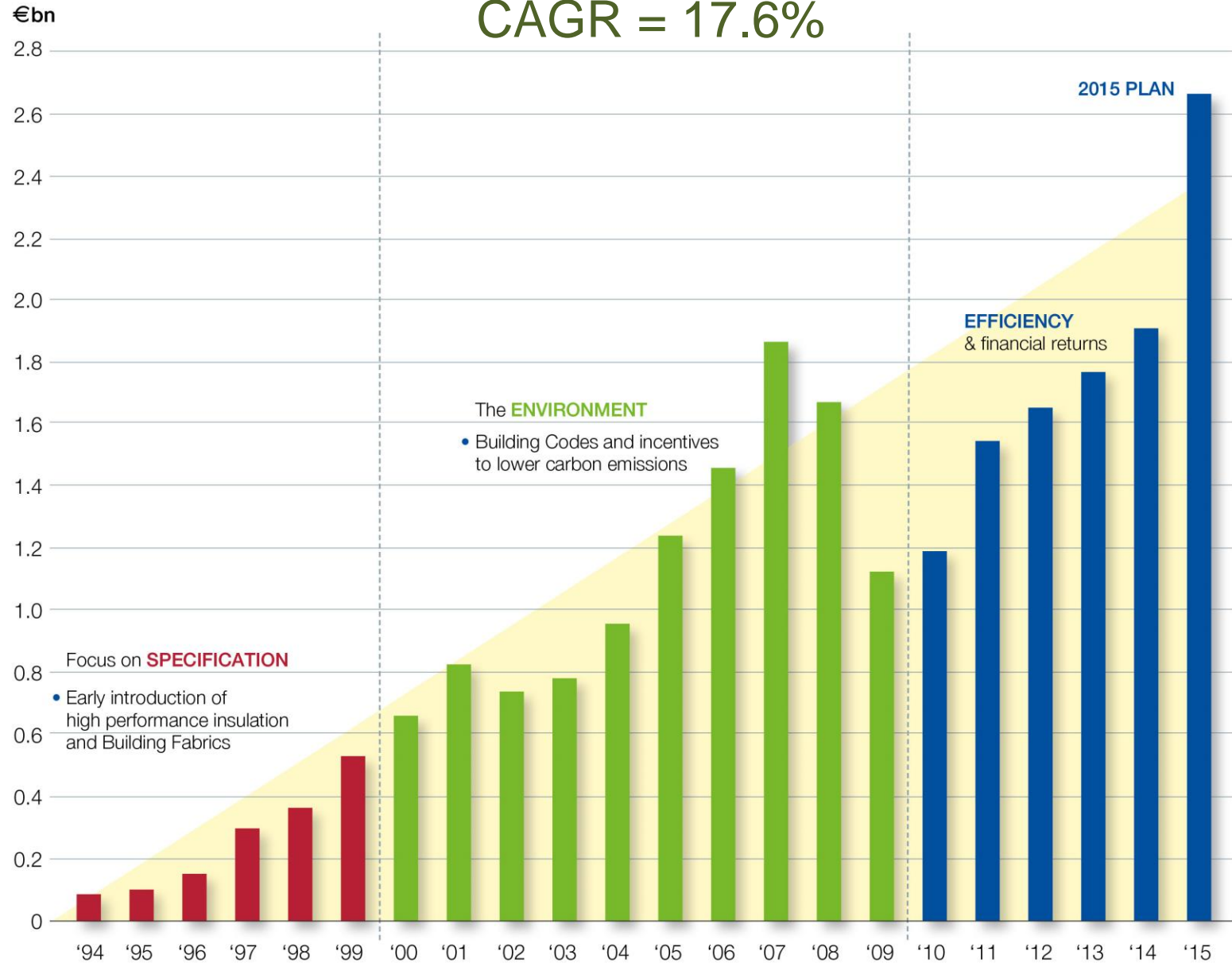
* Analyst consensus

2015 Snapshot



*Analyst Consensus

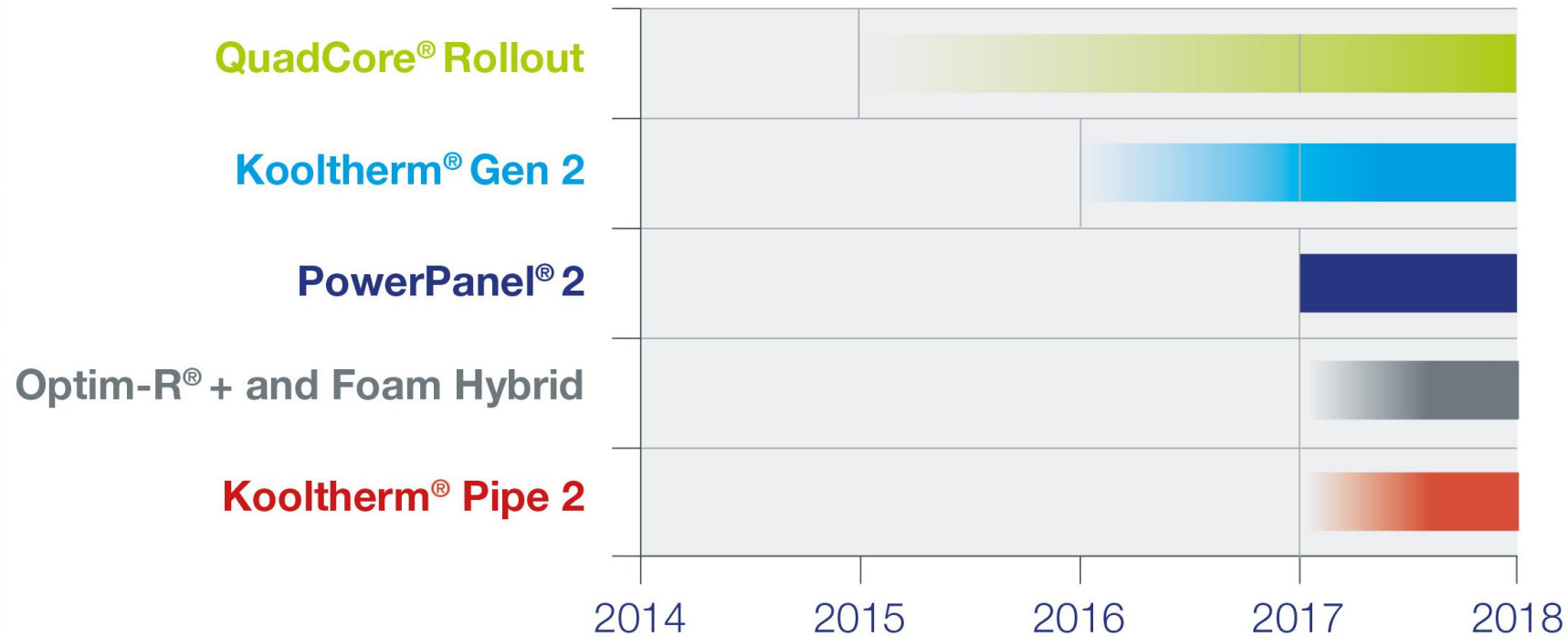
Our Evolution - Financial



Global Organic Expansion 2015-2018



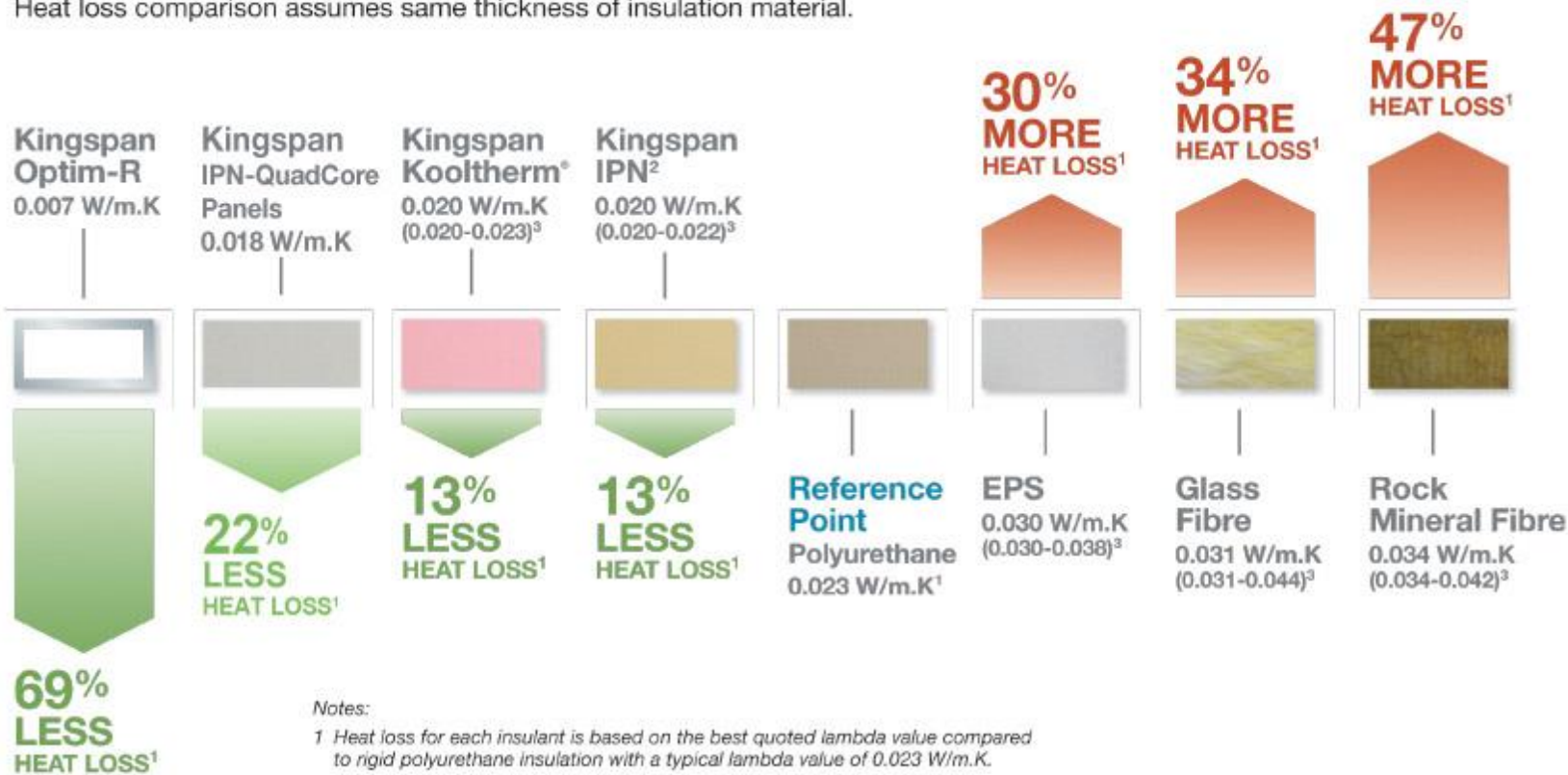
Innovation Pipeline



Kingspan Insulates Better



Heat loss comparison assumes same thickness of insulation material.



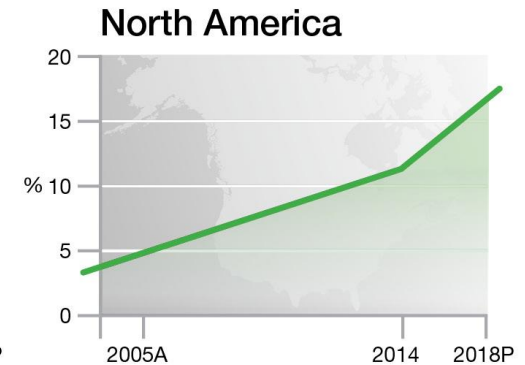
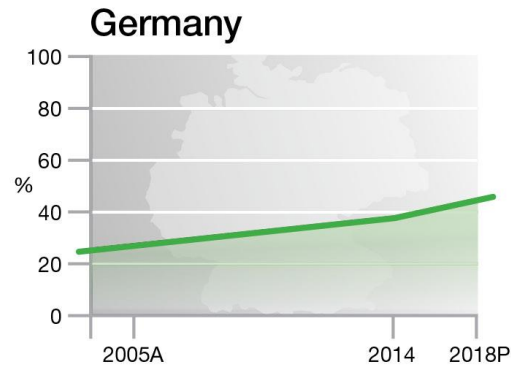
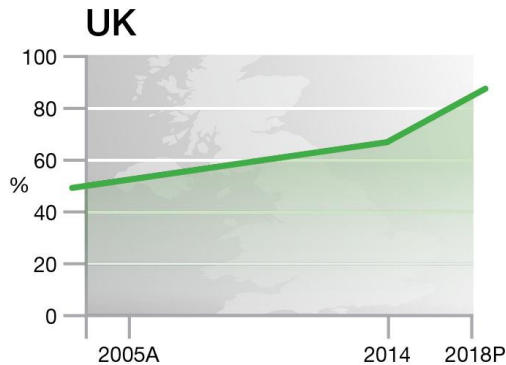
Notes:

- 1 Heat loss for each insulant is based on the best quoted lambda value compared to rigid polyurethane insulation with a typical lambda value of 0.023 W/m.K.
- 2 Kingspan IPN core used in metal faced insulated panels.
- 3 The thermal conductivity range is based on data from insulation manufacturers websites or Agreement certificates.
- 4 Thermal conductivity (Lambda) W/m.K values quoted at 10°C.

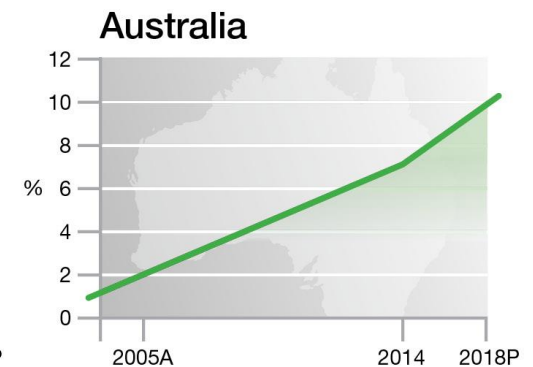
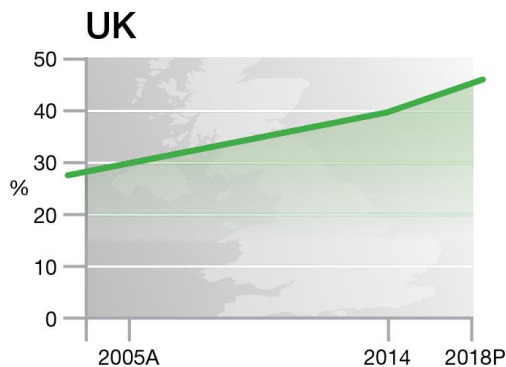
Driving Penetration Growth

Aim to change Building Practices / Material Choices

Insulated Panels



Insulation Boards



All above relates to either Insulated Panels or Insulation Boards Penetration as a % of the respective addressable markets.

A Complimentary Model



Joris Ide addresses a distinctly different market tier than Kingspan.



JORISIDE

- > Rapid Turnaround / Service
- > Smaller Average Order Size
- > Hub & Spoke / Regional Service Centres



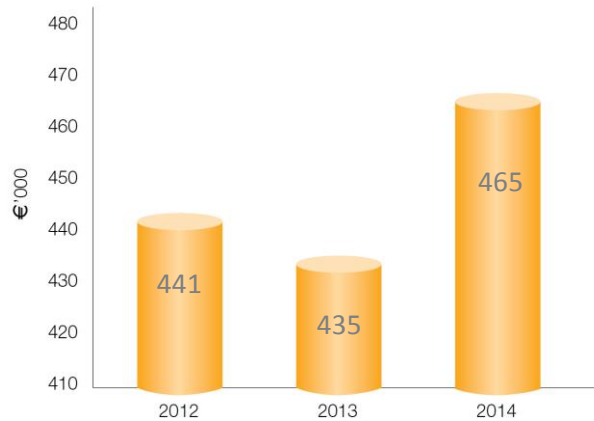
- > Specification
- > Major Project
- > Prestige



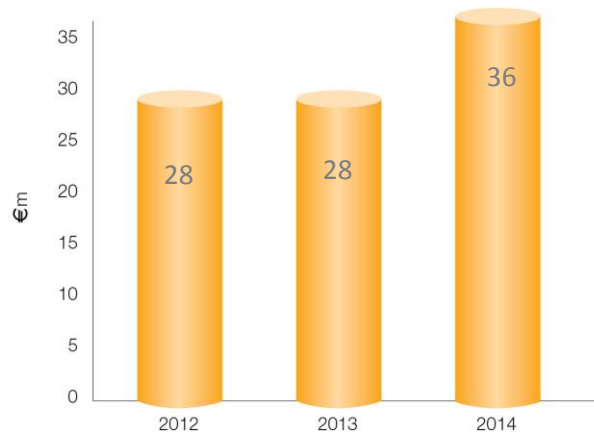
Recent Performance



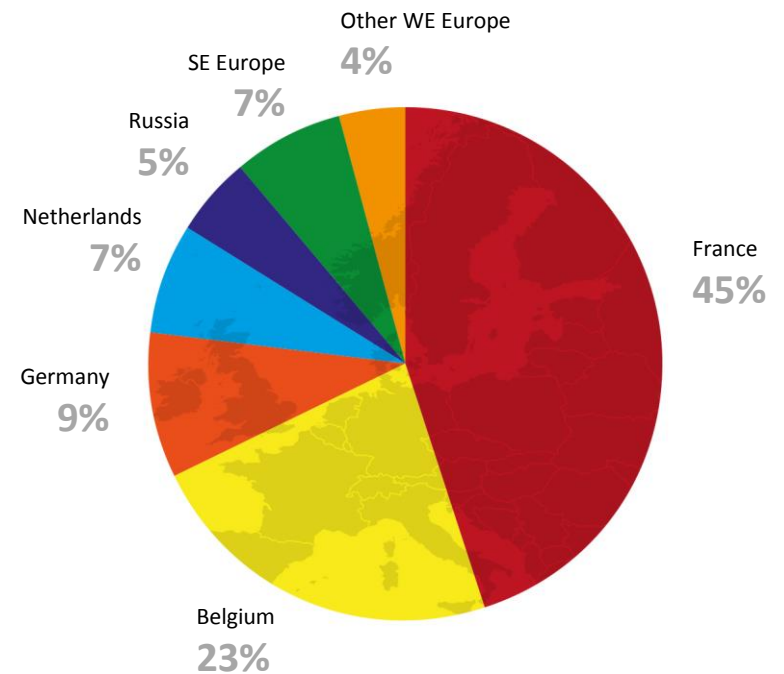
Three Year Turnover



EBITDA



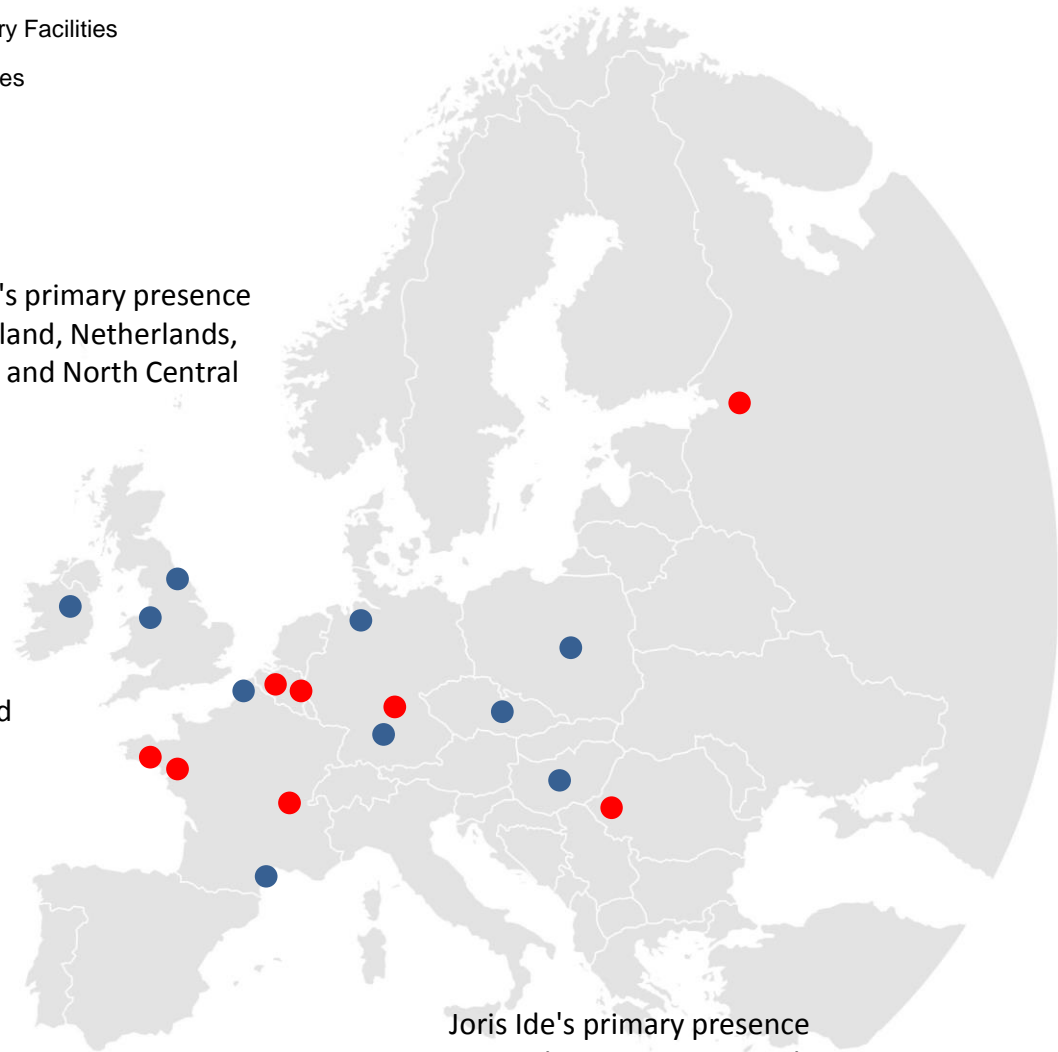
Turnover by Country



- Kingspan Europe Primary Facilities
- Joris Ide Primary Facilities

Kingspan's primary presence
in UK, Ireland, Netherlands,
Germany and North Central
Europe

Joris Ide manufactures
in five primary Insulated
Panel facilities, along
with eleven additional
regional plants.



Joris Ide's primary presence
in Belgium, France, South
Germany, South Central
Europe and Russia

Fiona Stanley Hospital, Perth

Insulation



Singapore Sports Hub

Insulation









Remarkables Ski Fields, New Zealand
Insulated Panels



Aquatic Centre, Netherlands
Insulated Panels



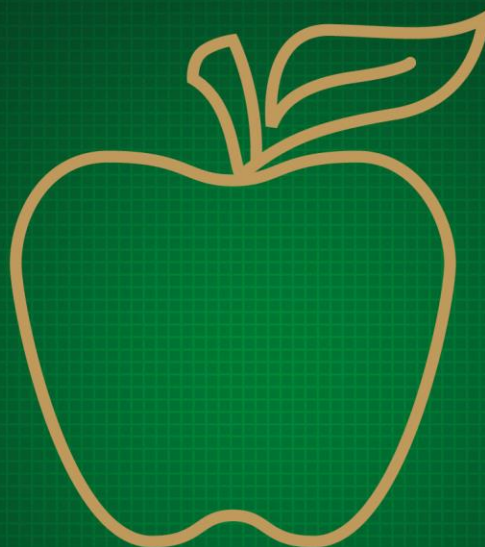
EFW, Plymouth, UK

Insulated Panels



Delancey Street, UK
Solar





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